IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

QVC, INC.

Studio Park 1200 Wilson Drive

West Chester, PA 19380-4267,

,, out ellestel, 111 19300 4207

Plaintiff,

NO.

CIVIL ACTION

v.

CRUISENET CORP. 13615 South Dixie Highway, #114-514 Miami, FL 33176,

Defendant.

COMPLAINT-CIVIL ACTION

Plaintiff, QVC, Inc., by and through its undersigned counsel, hereby complains of defendant, Cruisenet Corp., as follows:

PARTIES

- 1. Plaintiff, QVC, Inc. ("Plaintiff" or "QVC"), is a corporation duly organized and existing under the laws of the State of Delaware with its principal place of business located at Studio Park, 1200 Wilson Drive, West Chester, Pennsylvania 19380-4262.
- 2. Defendant, Cruisenet Corp. ("Defendant"), is a corporation duly organized and existing under the laws of the State of Florida with its principal place of business located at 13615 South Dixie Highway, #114-514, Miami, FL 33176. Service of process may be effectuated on Cruisenet Corp. by serving its registered agent, David M. Glassberg, at 13615 South Dixie Highway, #114-514, Miami, FL 33176.

3. At all times material hereto, Defendant acted by and through its agents, employees, servants and representatives, actual or apparent, any and all of whom were acting, or purporting to act, within the course and scope of their authority, agency duties and/or employment.

VENUE AND JURISDICTION

- 4. This Court has subject matter jurisdiction over this civil action pursuant to 28 U.S.C. § 1332(a) in that the matter in controversy exceeds the sum or value of \$75,000.00, exclusive of interest and costs, and is between citizens of different States.
- 5. Venue is proper in the District of Delaware pursuant to 28 U.S.C. §1391(a) in events or omissions giving rise to Plaintiff's claim occurred in this judicial district and/or in that the parties contractually agreed to the selection of this judicial district as the appropriate venue for the within action.

SUBSTANTIVE ALLEGATIONS

- 6. Plaintiff is a general merchandise electronic retailer that markets and distributes a wide variety of products directly to consumers through various means and media, including, without limitation, its direct response television programming
- 7. Defendant, in relevant part, is a travel agent specializing in offering and facilitating the booking of cruises.
- 8. Plaintiff, on the one hand, and Defendant, among others, on the other hand, entered into a certain **Joint Marketing Agreement** (the "Agreement"), dated as of May 24, 2006, for, among other things, the purpose of promoting the **QVC 20th Birthday Cruise** (the "QVC Cruise"), a seven night celebratory cruise aboard the *MSC Opera* for QVC customers and

guests, and selling tickets and related travel offerings to QVC customers in connection with the QVC Cruise.

- 9. In partial consideration for Plaintiff's services and use of trademarks under the Agreement, Defendant was, and is, obligated under the Agreement to remit to QVC, no later than thirty (30) calendar days after the date that the QVC Cruise was completed, a sum representing, among other things, (a) the aggregate dollar amount of difference between the sale price (per person) of ship cabins sold by QVC and the agreed upon cost of such cabins (per person) under the Agreement; (b) all amounts due in connection with travel insurance; and (c) ten percent (10%) of the booking fees for all Ft. Lauderdale hotel rooms booked by QVC customers for predeparture and post-return nights in connection with the QVC Cruise.
- 10. Under the terms of the Agreement, there is due and owing by Defendant to Plaintiff the aggregate sum of no less than \$91,928.30, representing (a) the aggregate amount of no less than \$88,496.00 for the difference between the sale price (per person) of ship cabins sold by QVC and the agreed upon cost of such cabins (per person) under the Agreement; (b) the amount of \$2,351.00 in connection with travel insurance; and (c) the amount of \$1,081.30 representing ten percent (10%) the booking fees for all Ft. Lauderdale hotel rooms booked by QVC customers for pre-departure and post-return nights in connection with the QVC Cruise.
 - 11. The QVC Cruise was completed on January 17, 2007.
- 12. Defendant was required to remit to Plaintiff the aforesaid sums no later than February 13, 2007.
- 13. Defendant, to date, has failed or refused to remit the aforesaid sums due and owing to Plaintiff despite repeated demands for payment.
 - 14. Plaintiff has satisfied all of its obligations under the Agreement.

COUNT I

- 15. Plaintiff incorporates by reference the allegations contained in paragraphs 1 through 14 inclusive as if set forth fully at length herein.
- 16. Defendant's failure or refusal to remit the amount of no less than \$91,928.30 due and owing to Plaintiff, as described above, was, and is, in violation of the contractual terms, covenants and conditions of the Agreement.
- 17. Plaintiff has sustained, and continues to sustain, damages as a result of Defendant's breaches of the contractual terms and conditions of the Agreement, as described above.
- 18. Plaintiff is entitled to damages of no less than \$91,928.30 due and owing to Plaintiff, as described above, together with costs, and such prejudgment interest as allowed by law.

WHEREFORE, plaintiff, QVC, Inc., demands judgment in its favor and against defendant, Cruisenet Corp (a) awarding damages to plaintiff, QVC, Inc., in the amount of no less than \$91,928.30; (b) awarding costs and such pre-judgment interest as allowed by law; and (c) granting all such other relief as the Court may deem appropriate and proper.

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Attorneys for Plaintiff, OVC, Inc.

OF COUNSEL:

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DATE: May 25, 2007

· JS 44 (Rev. 3/99)

Case 1:07-cv-00335 CIVIL COVERSMENT Filed 05/25/2007 Page 1 of 1

The JS-44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON THE REVERSE OF THE FORM.)

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I. (a) PLAINTIFFS QVC, INC.			DEFENDA CRUISENET				
	of First Listed Plaintiff: <u>Chester</u> IN U.S. PLAINTIFF CASES)	County, PA	County of Resi		Listed Defendant: Mia B. PLAINTIFF CASES (FL
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	•		Attorneys (If K	(novm)			
SAUL EWING LLP 222 Delaware Ave., Suite 1200 Wilmington, DE 19801			Attorneys (II K	diowii)			
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VIII. RELATED CASE(S	S) (See instructions):	JUDGE			DOCKET NUMBER		
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United States District Court for the District of Delaware

Civil Action No. 07 - 3 3 5

ACKNOWLEDGMENT OF RECEIPT FOR AO FORM 85

NOTICE OF AVAILABILITY OF A UNITED STATES MAGISTRATE JUDGE TO EXERCISE JURISDICTION

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